

**CITY OF NEWTON, MASSACHUSETTS
PURCHASING DEPARTMENT**

COMPARISON OF BIDS

INVITATION #16-01

S&D Laser Printer Maintenance & Management Services & Supplies - NPS

Bid Opening: 10:00 am., July 30, 2015

School - Cindy Brown

Bidders		Image Technology Specialists	Konica Minolta*	LogixServices d/b/a AMTEK	Northeast Copier Systems	Northern Business Machines	Toshiba	Baystate Computer
Alternate Base Bid A								
Networked Laser Printer Maintenance Services based on an estimated* 345,000 black/white printed pages per month	12	0.00773	0.0114	0.007	NO BID	\$2,725.50	\$2,415.00	
		\$32,002.20	\$47,196.00	\$28,980.00	NO BID	\$32,706.00	\$28,980.00	
Networked Laser Printer Maintenance Services based on an estimated* 27,000 color pages per month	12	0.0505	0.0932	0.03	NO BID	\$1,701.00	\$1,134.00	
		\$16,362.00	\$30,196.80	\$9,720.00	NO BID	\$20,412.00	\$13,608.00	
Total Alternate Base Bid A		\$48,364.20	\$77,392.80	\$38,700.00	NO BID	\$53,118.00	\$42,588.00	
Alternate Base Bid B								
Networked Laser Printer Management and Repair Services based on an estimated 345,000 black/white printed pages per month	12	0.0095	0.01428	0.013	\$1,725.00	\$3,070.50	\$3,381.00	
		\$39,330.00	\$59,119.20	\$53,820.00	\$20,700.00	\$36,846.00	\$40,572.00	
Networked Laser Printer Management and Repair Services based on an estimated 27,000 color pages per month	12	0.0673	0.11653	0.065	\$1,350.00	\$1,890.00	\$1,863.00	
		\$21,805.20	\$37,755.72	\$21,060.00	\$16,200.00	\$22,680.00	\$22,356.00	
Total Alternate Base Bid B		\$61,135.20	\$96,874.92	\$74,880.00	\$36,900.00	\$59,526.00	\$62,928.00	
Alternate Options Bid 1								
Local Laser Printer Management Services based on a flat fee per BW printer per month:	180	\$6.50	\$19.20	\$64.00	NO BID	\$9.50	\$6.60	
	12	\$14,040.00	\$41,472.00	\$138,240.00	NO BID	\$20,520.00	\$14,256.00	
Local Laser Printer Management Services based on a flat fee per color printer per month:	26	\$23.25	\$36.00	\$181.85	NO BID	\$26.75	\$19.20	
	12	\$7,254.00	\$11,232.00	\$56,737.20	NO BID	\$8,346.00	\$5,990.40	
Total Alternate Option Bid 1		\$21,294.00	\$52,704.00	\$194,977.20	NO BID	\$28,866.00	\$20,246.40	
Alternate Options Bid 2								
Local Laser Printer Management Services based on a flat fee per BW printer per month: Estimate 180 printers	180	\$7.00	\$24.00	\$12.20	\$5.00	\$10.50	\$11.00	
	12	\$15,120.00	\$51,840.00	\$26,352.00	\$10,800.00	\$22,680.00	\$23,760.00	
Local Laser Printer Management Services based on a flat fee per color printer per month: Estimate 35 printers	26	\$25.00	\$36.00	\$24.00	\$10.00	\$29.25	\$32.00	
	12	\$7,800.00	\$11,232.00	\$7,488.00	\$3,120.00	\$9,126.00	\$9,984.00	
Total Alternate Option Bid 2		\$22,920.00	\$51,840.00	\$33,840.00	\$13,920.00	\$31,806.00	\$33,744.00	

Awarded to: _____

Chief Procurement Officer

Date

Department Head

Date

Notes Regarding Bid
Totals corrected by Excel
*didn't acknowledge Add#1

Mayor or his designee

Date